

# **Development Alliance of Greater Seattle**

The Trade Development Alliance of Greater Seattle is a partnership of the City of Seattle, the City of Everett, the Port of Seattle, the Greater Seattle Chamber of Commerce, King County, Snohomish County and union leadership created to promote Greater Seattle as one of North America's premier international trade gateways and commercial centers. The Trade Alliance organizes business missions, hosts trade delegations, and provides trade-related information about the region. For further information, call (206) 389-7301 or e-mail tdags@seattlechamber.com or see the Trade Alliance web site at www.seattletradealliance.com.

### **TOP 10 Trading Partners** 2000 exports originated in Washington State, in billions of dollars

Japan	\$4.83	Korea, Republic o	of 1.92
United Kingdom	3.41	China (Taiwan)	1.55
Canada	3.07	Netherlands	1.37
Germany	2.14	Spain	1.10
China	1.99	France	1.04
Source: Washington S	State Departmei	nt of Community, Trade & Economi	ic Developmen

# Top 10 Exports by Industry Sector

# 2000, Washington origination exports in millions of dollars\*

\$20,960	
2,101	* Does not include s
1,618	exports such as sof
1,332	education, architectural s and other industries
) 1,191	represented in the Seattle
1,117	
1,096	Source: Washington Sta
947	Department of Commun Trade & Economic
655	Development, MISER da
538	,
\$34,016	
	2,101 1,618 1,332 ) 1,191 1,117 1,096 947 655 538

p.	1,618 1,332	exports such as softwa education, architectural servi
iter)	1,191 1,117	and other industries w represented in the Seattle area
	1,096 947	Source: Washington State Department of Community,

### **Seattle Sister Cities**

With 21 sister cities, Seattle has the second largest sister city program in

the US. Listed with date of establishm	
Beer Sheva, Israel (1977)	Mazatlan, Mexico (1979)
Bergen, Norway (1967)	Mombasa, Kenya (1981)
Cebu, Philippines (1991)	Nantes, France (1980)
Chongqing, China (1983)	Pécs, Hungary (1991)
Christchurch, New Zealand (1981)	Perugia, Italy (1991)
Galway, Ireland (1986)	Reykjavik, Iceland (1986)
Gdynia, Poland (1993)	Sihanoukville, Cambodia (199
Haiphong, Vietnam (1996)	Surabaya, Indonesia (1992)
Kaohsiung, Taiwan (1991)	Taejon, South Korea (1989)
Kobe, Japan (1957)	Tashkent, Uzbekistan (1973)
Limbe, Cameroon (1984)	

# TRANSPORTATION

# Railroads and Bus Service

Burlington Northern and Union Pacific provide transcontinental rail service and operate three intermodal yards in Seattle. Passenger service to major US destinations is provided by Amtrak. Various bus lines connect Seattle with major cities in the US, Canada, and as far south as Tijuana, Mexico. Seattle is served by a county-wide bus system with a ride-free zone in Seattle's downtown district. The voter-approved Sound Transit plan is in the process of integrating transportation in the Greater Seattle area using light rail, commuter rail from Everett to Seattle to Tacoma and south, over 100 miles of HOV lanes and regional express

### **Harbor Facilities**

The Port of Seattle is the sixth largest container port in the United States and one of the top forty in the world. Products valued at \$36 billion cross the Port's docks each year. It is served by 26 regularly

scheduled container steamship lines, two major transcontinental railroads, and more than 100 trucking companies that link Seattle to market hubs throughout North America. The Port encompasses more than 450 acres of container-handling space, with 25 container cranes and facilities to handle chilled fruit, vegetables, forest products, automobiles, steel, cruise ships and grain. The expansion of Terminal 18 increased container-handling space to 545 acres in 2001. The Port also owns and operates Seattle-Tacoma International Airport; Fishermen's Terminal and Marine Industrial Center; Shilshole Bay Marina, and Bell Street Pier, an 11-acre complex with an international conference center, marina, cruise ship terminal, shops and restaurants. The new World Trade Center complex, adjacent to the Bell Street Pier, strengthens Seattle's role as a center for international trade.

#### Fisherman's Terminal

Fishermen's Terminal serves as the homeport for the U.S. North Pacific fishing fleet and as a growing center for other commercial workboats as well. The facility offers 2,500 feet of linear moorage and service to 700 vessels, along with the most comprehensive support services available on the West Coast. Nearby, the Maritime Industrial Center offers additional vessel moorage, storage, resupply, maintenance, and repair facilities.

#### **Seattle-Tacoma Airport**

Seattle-Tacoma International Airport is a major gateway joining Asia and Europe with the U.S. In 2000, 28.4 million passengers passed through Sea-Tac, as did 456,920 metric tons of air freight. Passenger traffic was up 2.7% and set a new record. These numbers are an indication of the international outlook of the Port of Seattle. Forty-two airlines, including 10 international carriers and 7 cargo carriers, serve Seattle-Tacoma Airport. The airport is 13 miles (21 km) from Seattle's central business district and 14 miles from the Port's marine terminals. In the continental U.S., Sea-Tac is the closest airport to Asia and is approximately nine hours by air from either Tokyo or London. There are over 31 scheduled flights to Asia and 7 flights to London each week.

# **Carriers with Direct International Flights**

Aeroflot Russian Airlines	Asiana Airlines	SAS Scandinavian Airlines
Air Canada	British Airways	United Airlines
Air BC	EVA Airlines	United Express/Skywest
Alaska Airlines American Airlines	Horizon Northwest Airlines	

# **Cities Served by Direct Flights from Seattle**

partial listing	)			
Amsterdam	Caracas	La Paz	Moscow	Taipei
Bangkok	Copenhagen	London	Osaka	Tokyo
Bogotá	Edmonton	Los Cabos	Paris	Toronto
Calgary	Ixtapa/Zihuatanejo	Manzanillo	Puerto Vallarta	Vancouver
Cancun	Kelowna	Mazatlan	Seoul	Victoria

# **Distances to Major Cities** (air miles)

	Tokyo	Hong Kong	Chicago	New York	London
Seattle	4,785	6,639	1,726	2,406	4,792
San Francisco	5,135	6,957	1,851	2,571	5,355
_os Angeles	5,570	7,343	1,743	2,456	5,443
Source: Port of Seattle, Aviation Division					

# **COMMUNICATIONS**

### Puget Sound Newspapers (approximate circulation, 2001)

_			
Seattle Times	225,222 (502,304)	International Examiner*	10,000
Seattle Post-Intelligencer	168,951 (502,304)	Korea Central Daily†	10,000
The Morning News Tribune	129,057 (145,000)	Korea Times	10,000
Seattle Weekly*	105,000	La Voz*†	10,000
The Stranger*	80,000	Northwest Asian Weekly*	10,000
Everett Herald	53,082 (61,433)	NW Vietnamese Weekly*†	10,000
The Sun (Bremerton)	32,899 (37,517)	North American Post†	8,000
Eastside Journal	26,969 (26,740)	Daily Journal of Commerce	e 5,500
South County Journal	22,628 (23,692)	Seattle Chinese Post*†	5,000
Puget Sound Business Jou	ır. 22,274	The Medium	n/a
() Sunday or weekend edition	*Weekly, biweekly, or	nonthly †Non-English edition	on

### **Television and Radio**

All major TV networks have affiliates in Seattle. Cable service is available through Viacom Cablevision and AT&T Cable Services. | Approximately 40 AM KOMO-TV 4 (ABC) KSTW-TV 11(United Paramount) and FM radio stations KING-TV 5 (NBC) KCPQ-TV 13 (Fox) provide music, news. KIRO-TV 7 (CBS) KTZZ-TV 22 (Warner) and features in the

# GOVERNMENT

# **Foreign Consulate Offices in Seattle**

KCTS-TV 9 (PBS) Seattle Cable 28 (Municipal channel) Seattle area.

Austria (360) 466-1100	Luxembourg (425) 822-4607
Belgium (206) 728-5145	Malta (425) 788-3120
Bolivia (206) 244-6709	Mexico (206) 448-6819
Cambodia (206) 217-0830	The Netherlands (206) 254-4469
Canada* (206) 443-1777	New Zealand (360) 766-6791
Chile (360) 754-8747	Norway (206) 623-3957
Cyprus (425) 827-1700	Peru (206) 714-9037
Denmark (206) 230-0888	Russian Federation* (206) 728-1910
Estonia (206) 467-1444	Seychelles (253) 838-2500
Finland (425) 451-3983	Spain (425) 237-9373
France (206) 443-4703	Sweden (206) 622-5640
Hungary (425) 739-0631	Switzerland (425) 222-3574
celand (206) 783-4100	United Kingdom (206) 622-9255
Jamaica (253) 872-8950	Uruguay (206) 223-7000
Japan* (206) 682-9107	Taipei Econ./Cultural Office
Republic of Korea* (206) 441-1011	(206) 441-4586
_ithuania (206) 725-4576	*Consulate General
Consular Assoc. of Washington: (20	96) 728-5145 (Belgian Consul)

### **Selected US Government Agencies with** Offices in Seattle

Offices in ocatile	
Department of Agriculture	Environmental Protection Agency
Customs Service	Food and Drug Administration
Federal Reserve Bank	Small Business Administration
Internal Revenue Service	Immigration and Naturalization Service
Department of Energy	Department of Commerce
(Bonneville Power Administration)	(Census Bureau, Economic Develop. Adm
Department of Transportation	Export Assistance International Trade Admi
(Coast Guard, Federal Aviation Admin.	Passport Agency (US Dept. of State)

# King County

The County Executive is elected at large for four-year terms. Elections for the 13-member County Council are by district for overlapping fouryear terms. The County manages the region's wastewater and public transportation systems.

### Port of Seattle

The Port has five commissioners elected at large in King County for fouryear overlapping terms. The Port manages the Seattle-Tacoma International Airport, Seattle marine facilities, and Fishermen's Terminal.

### City of Seattle

The Mayor and a nine-member City Council are elected at large for fouryear terms. Offices are non-partisan. City Council terms are overlapping with elections held every odd-numbered year.

**Next Election** 

Gregory J. Nickels	2005		
City Council:			
Jim Compton	2003	Judy Nicastro	2003
Richard Conlin	2005	Margaret Pageler	2003
Jan Drago	2005	Peter Steinbrueck	2003
Nick Licata	2005	Heidi Wills	2003
Richard McIver	2005		

**Next Election** 

### City Bond Rating

Moody's Investors Service upgraded Seattle's bond rating in 1998 from Aa-1 to Aaa, making Seattle one of only 10 cities in the country to claim an Aaa bond rating. The upgrade reflected confidence in the city's economic condition and increasing economic diversity.

# City Budget Summary (Fiscal year 2001)

10101140	
Taxes	637,937,000
nterfund service charges	154,784,000
External service charges*	829,400,000
ntergovernmental revenue	125,982,000
icenses and permits	35,503,000
Fines and forfeitures	19,297,000
Other financing sources	515,751,000
Miscellaneous revenues	96,620,000
TOTAL:	\$2,415,275,000
Appropriations	
Utilities and transportation	\$1,332,753,000
Public safety	301,353,000
Health, human services, and recreation	264,454,000
General government and administration	238,176,000
Development, neighborhoods, planning	66,288,000
Other	212,249,000
TOTAL:	\$2,413,295,000
Source: City of Seattle, City Budget Office *Includes	s utility revenue

# **FURTHER INFORMATION**

(Telephone numbers area code 206 unless otherwise noted) City of Seattle:	
Central Puget Sound Economic	
Development District (www.cpsedd.org) (206) 623-2744  Greater Seattle Chamber	
of Commerce (www.seattlechamber.org) (206) 389-7200	
King County Economic	
Development Office (www.metrokc.gov/exec/orpp#ed) (206) 205-0700	
Port of Seattle (www.portseattle.org)(206) 728-3000 Puget Sound Regional Council Library (www.psrc.org)(206) 464-7532	
Sea-King Association of Realtors (www.nwrealtor.com) (425) 820-3277	
Seattle-King County Convention	
and Visitors Bureau (www.seeseattle.org) (206) 461-5840	
Seattle/King County Economic	
Development Council (www.edc-sea.org) (206) 389-8650	
Small Business Administration Information Center (www.sba.gov)(206) 553-7311	
State of Washington, Department of Community, Trade and	
Economic Development (www.trade.wa.gov)(206) 956-3131	
Trade Development Alliance of	
Greater Seattle (www.cityofseattle.net) (206) 389-7301	
US Export Assistance Center (www.seattleuseac.org)(206) 553-5615	
The Greater Seattle Datasheet is prepared by the City of Seattle's Office	

of Intergovernmental Relations. Your comments are welcome, telephone:

(206) 684-8055 Fax: (206) 684-8267 TDD: (206) 684-8118

# THE GREATER **DATASHEET**



Prepared by the Office of Intergovernmental Relations City of Seattle • Gregory J. Nickels, Mayor

# 

2002

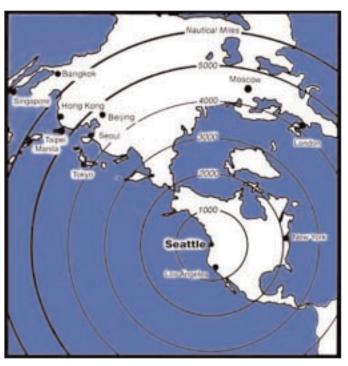
# **LOCATION**

Founded in 1869, the City of Seattle is located in the State of Washington on Puget Sound, 113 miles (182 km) from the U.S.-Canadian border. Seattle is a commercial, cultural and advanced technology hub of the U.S. Pacific Northwest and a major port city for trans-Pacific and European trade. Surrounded by mountains and water, the greater Seattle area features pictureperfect views and abundant recreational opportunities year-round.

Latitude: 47° 39' North Longitude: 122° 17' West

### City Profile

Land Area: 84 sq mi (217 sq km) Population, 2000: 563,374 Population density: 6,736 people per sq mi (2,600 per sq km)



# **DEMOGRAPHICS**

# Donulation

Popula	tion	Greater	Cascadia
	Seattle	Seattle Area*	Region**
1970	530,844	1,939,000	7,738,635
1980	493,846	2,240,000	9,508,809
1990	516,259	2,748,867	11,000,384
1999	540,500	3,190,000	13,087,453
2000	563,374	3,275,847	13,379,320

\*King, Snohomish, Pierce and Kitsap counties. \*\*Washington, Oregon and British Columbia (Canada)

# **Population by Race and Ethnic Identification** 2000 Census data

Race/ Ethnic group	Seattle	King County	Wash. St
White	394,889	1,315,507	4,821,82
	(70.1%)	(75.7%)	(81.8%
Black/African	47,541	93,875	190,26
American	(8.4%)	(5.4%)	(3.2%
American Indian &	5,659	17,305	81,48
Alaska Native	(1.6%)	(1.15%)	(1.67%
American Indian	3,141	9,921	70,64
Alaska Native	967	2,292	6,62
Other	1,551	3,709	16,03
Asian Asian Indian Chinese Filipino Japanese Korean Vietnamese Other Asian	73,910 (13.1%) 2,843 19,415 15,867 8,979 4,863 11,943 10,000	187,745 (10.8%) 15,287 45,018 33,714 21,455 20,005 27,484 24,242	322,33 (5.5% 23,99 59,91 65,37 35,98 46,88 46,14
Native Hawaiian and Other Pacific Island Native Hawaiian Guamanian or Cham Samoan Other Pacific Islande	ler (0.5%) 409 norro 364 1,391	9,013 (0.5%) 1,506 1,028 4,182 2,297	23,95 (0.4% 4,88 5,82 8,04 5,19
Other race	13,423	44,473	228,92
	(2.5%)	(2.6%)	(3.9%
Two or more races	(4.5%)	70,499 (4.1%)	213,51 (3.6%
TOTAL population:	563,374	1,737,034	5,894,12
Hispanic/Latino*  Mexican Puerto Rican Cuban Other Hispanic or Lati	29,719	95,242	441,50
	(5.3%)	(5.5%)	(7.5%
	17,886	62,369	329,93
	1,466	4,214	16,14
	759	1,792	4,50
	ino 9,608	26,867	90,93

\*Hispanics may be of any race.

# **QUALITY OF LIFE**

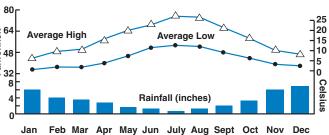
Greater Seattle excels in livability with a mild climate, affordable housing, a full range of arts, cultural and sporting events, an abundance of shops and restaurants, and easy access to outdoor recreational activities throughout the year.

#### Climate

Seattle's mild winters and cool summers enable year-round outdoor activities. High temperatures in July average about 75° F (24° C), while low temperatures in winter drop below freezing an average of only 15 days per year. Average yearly rainfall in Seattle is 36.2 inches (92 cm), compared to 19.5 inches (50 cm) in San Francisco, 34.5 inches (88 cm) in Chicago, 39 inches (99 cm) in Washington, D.C. and 40.3 inches (102 cm) in New York City.

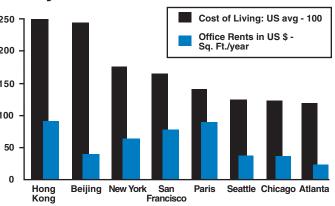
### **Cost of Living Index**

### **Monthly Temperature and Rainfall in Seattle**

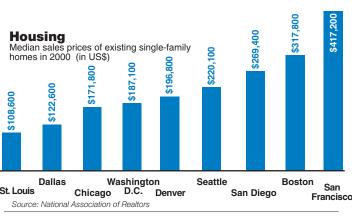


Source: NOAA, Local Climatological Data, Seattle

#### Cost of Living/Office Rents Index, January 2000



Sources: Cost of living figures from Arthur Andersen. Office rent data from CB Richard Ellis.



#### Rentals

Average monthly apartment rental costs in King County, Spring 2001 Studio \$634 One-bedroom \$742 Two-bedroom/ \$995 Two-bath

Source: Dupre + Scott

# **Median Family Income**

ivietropoli	tan Seaπie		
1995	\$51,500	1999	\$62,500
1997	\$55,100	2001	\$72,200
Source: Hou	ısing and Urban Developmer	nt Regional Office	

# **EDUCATION**

### Persons over 25, a comparison of major US cities; percentage completing:

	High school	BA or nigner
Seattle	93%	36%
San Francisco	87%	40%
Washington D.C.	90%	42%
Atlanta	89%	31%
New York	78%	33%
Chicago	85%	31%
Miami	75%	23%
Detroit	85%	26%

Source: US Census Bureau, "Educational Attainment in the United States, March, 2000,

### **Public and Private Schools**

Total enrollment in Seattle public schools as of October 1, 2000, is 46,697. There are more than 300 private and parochial schools in Seattle

### **Major Universities and Colleges**

Number of S	Students	Internet Home Page
University of Washington (public)	36,139	www.washington.edu
Seattle University (private)	5,851	www.seattleu.edu
Seattle Pacific University (private)	3,491	www.spu.edu
Community colleges, three campuses (public)	25,795	www.sccd.ctc.edu
Art Institute of Seattle	2,255	www.ais.edu
Cornish College of the Arts	702	www.cornish.edu
(Enrollment figures for Fall 2000)		

Major research facilities include the Fred Hutchinson Cancer Research Center the Battelle Memorial Institute, and the Washington Technology Center.

# **COMMUNITY FACILITIES**

#### **Health Care**

The greater Seattle area is the health care center of the Pacific Northwest. There are 26 general-acute and 4 special purpose hospitals, more than 4,500 beds, and approximately 3,000 physicians. Leading institutions include Swedish Hospital, University of Washington Hospital and School of Medicine, Harborview Medical Center, Providence Hospital, Group Health Cooperative Hospital, Virginia Mason Medical Center, Northwest Hospital, Valley General Hospital, and Children's Hospital. Among other important institutions is the Fred Hutchinson Cancer Research Center. Heart attack survival rates for Medic One patients are 30% for those treated by automatic defibrillator and 19% by standard response, which are higher rates than in any other city of comparable size.

#### Religion

All major religions are represented in the greater Seattle area. In addition to various Protestant, Roman Catholic, and Eastern Orthodox churches, there are numerous Jewish synagogues and Buddhist temples, as well as two Islamic mosques.

#### **Cultural and Recreational Facilities**

Cultural		Recreational		
Museums	14	Parks 50 urb	an/20 rural	
Historical sites	28	Beaches	12	
Community centers	24	Golf courses	5	
Public libraries	25	Tennis courts	151	
Performing arts centers	27	Swimming pools	10	
		Playing fields	38	
		Athletic clubs	42	
		Maintained trails	5	

# **ECONOMY**

The greater Seattle area is a leading center for advanced technology in aerospace, computer software, bioinformatics, genomics, telemedicine, electronics, medical equipment, and environmental engineering. The region's single most important employer is Boeing, which is the largest

aircraft manufacturer in the world and consistently one of the top three exporters in the United States.

The payroll for the region's 23,500 software workers was \$6.77 billion (including stock options), or an average wage of \$287,700. Microsoft, the world's leading personal computer software company, is one of 2,500 software development firms in the state. Bio and medical technology generate \$2 billion annually in the state's economy and directly account for 15,800 jobs in 170 companies and non-profit organizations. By the year 2005, biotechnology and medical technology are projected to employ 26,000 people, account for more than \$2 billion in R & D expenditures and generate revenues of approximately \$5 billion annually in the state's economy. Other major industries include wood products, transportation equipment, food products, fish-processing, and apparel design.

Seattle has been ranked as one of the best U.S. cities in which to locate a business according to several recent surveys. Key factors are Seattle's skilled work force, manufacturing capability, education and research, quality transportation and infrastructure, access to international and domestic markets, and government accessibility. Other important factors are cultural diversity, an international perspective, and quality of life. (See also International Commerce, below.)

For further information call the City of Seattle's Office of Economic Development, (206) 684-8090

### Cascadia Region

Seattle lies near the center of a 400 mile corridor with 8 million residents stretching from Eugene, Oregon to Vancouver BC. This region accounts for more than \$250 billion in annual economic output and if ranked as a nation-state would be the 10th largest economy in the world. State and local governments in the Cascadia region have agreed to cooperate in areas such as transportation planning, trade and tourism promotion, border crossing improvements, economic development, natural resource management and special events.

For further information call the City of Seattle's Office of Intergovernmental Relations, (206) 684-8055 or Office of Economic Development, (206) 684-8090

#### **Total Employment and Projections**

Number of full-time equivalent positions (not including resource or construction)					
Year	Seattle	King County	<b>Greater Seattle Area</b>		
1970	310,286	466,592	740,927		
1980	386,684	697,401	1,033,407		
1990	469,802	972,567	1,445,243		
2000 (est.)	527,393	1,180,564	1,804,503		
2010 (est.)	608,113	1,353,664	2,075,592		
Source: Puget S	ound Regional Cou	ncil			

### **US Military**

The Defense Department is one of the largest employers in the Puget Sound region. Major facilities include Fort Lewis Army Base, the Puget Sound Naval Shipvard in Bremerton, Bangor Naval Submarine Base. McChord Air Force Base, and Naval Station Everett.

#### **Employment by Economic Sector**

Non-agricultural wage and salary workers employed in the Greater Seattle area (King, Kitsap, Pierce and Snohomish counties) in 2000 No. Employed % Total

Manufacturing	225,690	13.1%
DURABLE GOODS	170,340	9.9%
Transportation, including aircraft	93,250	5.4%
Industrial machinery and equipment	14,850	0.9%
Lumber and wood products	12,650	0.7%
Instruments	11,850	0.7%
Electronics/electrical equipment	11,750	0.7%
Other durable goods	25,990	1.5%
NON-DURABLE GOODS	55,150	3.2%
Food and kindred products	17,190	1.0%
Printing and publishing	16,600	1.0%
Textiles, apparel, and leather	5,690	0.3%
Paper products/allied products	4,880	0.3%
Other non-durable goods	10,510	0.6%

Sector	No. Employed	% Total
Non-Manufacturing	1,499,780	86.9%
Services	524,790	30.4%
Wholesale/retail trade	408,480	23.7%
Government	262,300	15.2%
Construction	103,380	6.0%
Transportation/public utilities	100,050	5.8%
Finance, insurance, real estate	98,980	5.7%
Total Employment	1,725,470	100.0%

Source: Adapted by Central Puget Sound Economic Development District from Washington State Employment Security, Labor Market and Economic Analysis Branch, LABOR AREA SUMMARIES

# **INDUSTRY and BUSINESS**

**Greater Seattle's Top 15 Public Companies** (ranked by 2000 revenues, figures in thousands)

mpany 2	000 Revenues	Type of Business & Internet Home Page
eing	\$51,321,000	Aerospace manufacturer – www.boeing.com
stco	32,164,000	Membership warehouses - www.costco.com
crosoft	23,000,000	Software developer – www.microsoft.com
eyerhaeuser	15,980,000	Pulp/paper products – www.weyerhaeuser.com
ashington Mutual	15,760,000	Bank – www.wamu.com
ccar	7,919,000	Heavy-duty truck manufacturer – www.paccar.com
feco	7,118,000	Insurance/financial services – www.safeco.com
rdstrom	5,528,500	Apparel retailer – www.nordstrom.com
get Sound Energy	y 3,441,700	Electric and natural gas utility - www.pse.com
borne Freight	3,276,000	Express delivery – www.airborne.com
aska Air Group	2,177,200	Holding co./Alaska & Horizon Air – www.alaska-air.com
arbucks	2,169,200	Coffee company – www.starbucks.com
iceStream Wireles	s 1,922,700	National wireless network – www.voicestream.com
peditors Int'l of W	'A 1,700,000	International freight forwarding – www.expd.com
&T Wireless Grou	p 1,044,800	Digital wireless network - www. attws.com
bor Ready	976,600	Temporary employment services – www.laborready.com
urce: Puget Sour	nd Rusiness Journal	

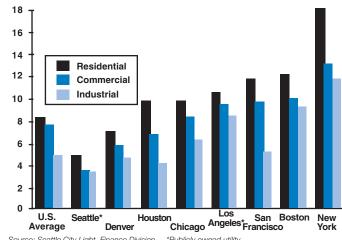
### **Downtown Seattle Office Space 1st Qtr. 2000**

General Occupancy	Square Feet	Vacancy Rate	Asking Rate	(persq. feet)
Newest Class A	24,400,000	5.6 %	\$ 37.37	
Major Older Class B	5,600,000	4.9 %	25.50	
Older Class C	2,200,000	11.8 %	20.50	
Source: CB Richard Ellis				

### **Electricity Rates Comparison**

(2000 Residential rates for cities, 1998 for all other)

Average residential, commercial and industrial electrical rates among major US cities; Figures in cents per kilowatt hour.



Source: Seattle City Light, Finance Division \*Publicly owned utility

#### Water

Service is provided by the City of Seattle. Pressure range minimum is 30 psi and maximum is 100 psi. Commercial/industrial monthly rate for 3/4"-4" meter is \$3.90-\$59.10. Charge for water usage is as follows:

Off-peak season (September-May) \$ 1.24/100 cu ft 2.25/100 cu ft Peak season (June-August)

# **Sanitary Sewer**

Service is provided by King County's treatment plant and billed through the individual cities. The commercial/industrial rate in Seattle is \$4.49/100 cu ft.

#### **Natural Gas**

Puget Sound Energy supplies Seattle and King County with natural gas. The basic monthly commercial/industrial rate for general service is \$9.90 plus \$0.90742 per therm.

# City of Seattle Tax Rates, 2001

		,	-	
Property Tax (average rate per	\$1,000 of a	ssessed	value)	
State school fund	\$	3.15		
City		3.94		
County		1.61		
School District		2.62		
Port		0.19		
Total: \$11.51 per \$1,000 as	sessed value,	collected	by King	County
General Business Occupatio	n Tax (%)		City	State

deficial business occupation rax (70)	Oity	State	
Retailing	.2150	.471	
Retailing of interstate transportation equipment	.2150	.484	
Manufacturing - Fresh fruits and vegetables	.2150	.138	
Manufacturing - Other (including aluminum)	.2150	.484	
Vholesaling	.2150	.484	
Service and other activities	.4150	1.500	
nsurance agents/brokers	.4150	.484	
Fravel Agents	.4150	.275	

#### Retail Sales Tax of 8.8%, apportioned as follows:

State of Washington	6.50%	
City of Seattle	0.85%	
Metro	0.80%	
Sound Transit	0.40%	
King County	0.15%	
King County criminal justice levy	0.10%	
Destaurants in King County basis a retail calcut	4 0 00/	This

Restaurants in King County have a retail sales tax of 9.3%. This is due to an additional 0.5% tax which will help fund Safeco Field, the new Seattle Mariners' baseball stadium.

Source: City Budget Office, City of Seattle

# **TOURISM** and **CONFERENCE CENTERS**

Tourism is Washington State's fourth largest industry. The Norwegian Cruise Line has added Seattle as a home port and the Washington State Convention and Trade Center completed a major expansion in 2001. Seattle Center (site of the 1962 World's Fair) and local hotels have gained a reputation as exciting venues for conferences and conventions. Other major facilities include the Bell Harbor International Conference Center, a new Stadium Exhibition Center and the Meydenbauer Center in Bellevue. For tourist information see www.seeseattle.org or call the Seattle-King County Convention and Visitors Bureau, (206) 461-5840, or Administration and Sales (206) 461-5800.

#### Hotels

There are 4.415 hotel rooms in downtown Seattle and 27.901 hotel rooms in the Seattle-King County area. See www.seeseattle.org for hotel listings, or call the Seattle Hotel Hotline (800) 535-7071.

### Restaurants

Cuisine in the Seattle area is famous for fresh seafood, local farm produce, and other Northwest specialties. The area's cultural diversity has produced a wide variety of ethnic restaurants. There are more than 2,200 restaurants in Greater Seattle. For more information, see www.seattle.sidewalk.com.

### **Major Attractions**

Among the most popular urban attractions are the Seattle Center and the Space Needle, Pike Place Market, the Hiram Chittenden Locks, Woodland Park Zoo, Tillicum Indian Village, Seattle Aquarium, waterfront, lakeside and sound beaches, Pioneer Square, International District, and local wineries and breweries. Outdoor activities include boating, fishing, golf, water sports, hiking, biking, mountain climbing, and skiing. Seattle is situated on the shores of two large lakes and Puget Sound, with remote wilderness less than an hour away, and is flanked by two major mountain ranges (Olympics and Cascades), with Mount Rainier in full view. Nearby are the San Juan Islands. Pacific Ocean beaches, and major rivers. See www.seeseattle.org for more information.

### **Arts, Festivals and Sports Events**

Seattle is home to the nation's 7th largest population of artists,

supported in part by an innovative public arts funding program (see http://www.cityofseattle.net/arts//). The arts scene includes the Seattle Symphony, now in the world class Benaroya Hall, Seattle Opera and the Pacific Northwest Ballet, numerous art galleries, the Seattle Art Museum and the Seattle Asian Art Museum, along with the Experience Music Project rock and roll museum, which opened in June 2000. Seattle is rich in theater arts with 80 companies, 13 of which are professional. The city and surrounding region are a major attraction for the TV/film industry, and support an annual, world-famous international film festival. Other festival celebrations include SEAFAIR, Northwest Folklife, multi-arts Bumbershoot, International Children's Theater Festival, the Bite of Seattle food festival and Northwest Bookfest. Seattle hosts large-scale musical concerts and has gained international attention as the place of origin of many trend-setting rock and pop groups.

# **Professional Sports**

Seattle is home to Seahawks football, Mariners baseball at Safeco Field, SuperSonics basketball at Key Arena, Seattle Sounders soccer and the WNBA's Seattle Storm (professional women's basketball). A new football/soccer stadium will open in 2002.

# **Economic Impact of Travel**

Seattle-King County and Washington State, 1999

	Sea	ittle-King County	vvas	snington State
Travel-generated employment		58,650	1	50,280
Estimated out-of-state visitors		27.0 million		42.5 million
Travel expenditures	\$	5.28 billion	\$	9.88 billion
Travel-generated payroll	\$	1.42 billion	\$	2.47 billion
State tax receipts	\$2	220.00 million	\$5	18.30 million
Local tax receipts	\$1	18.80 million	\$1	88.10 million

Source: Report prepared by Dean Runvan Assn. for Washington State DCTED

\*Includes Seattle-King County statistics

# INTERNATIONAL COMMERCE

The Greater Seattle region continues to receive recognition for its quality of life and global competitiveness, including "Best City in the West" (Money, 1998) and "Best City for Work and Family" (Fortune, 1996). Among the reasons cited are the region's strategic geographic location, manufacturing capability and infrastructure, a critical mass of advanced technology, diverse economic sectors such as agriculture, services and international trade, superior educational and health care, well-educated work force, quality of life and the international outlook of its people.

Seattle hosted the Asia Pacific Cities Summit in 2001. In 1999 the World Trade Organization's third Ministerial was held in Seattle, with more than 5,000 delegates and press from 135 member countries. This was the largest trade event ever held in the U.S. Other past events include visits by the Russian Prime Minister in 1999, His Majesty King Harald V and Queen Sonja of Norway in 1995 and Russian Federation President Boris Yeltsin in 1994. Seattle also hosted the Quadrilateral Trade Ministerial in 1996, the Asia Pacific Economic Cooperation (APEC) Ministerial and Leader's Meeting in 1993, the first U.S. meeting on the North American Free Trade Agreement (NAFTA) and the 1990 Goodwill Games.

Washington state ranks first in the US for per capita exports, valued at \$6,999 in 1999. With a 4% annual growth rate, international trade has been the most dynamic sector in the state's economy and now accounts for one out of every three jobs. State-originated exports were valued at \$40.2 billion in 1999, without service exports that would add an additional \$7 billion. Total two-way trade surpassed \$106 billion in 1999 and provided a third of total state employment, or 750,000 jobs. Washington ports handle 5% of all U.S. exports and receive a 6% share of U.S. imports. Diverse commercial ties abroad are complemented by strong civic, cultural and personal relationships that include sister city, county, port and state ties to every region of the world